

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
10 Baldwin St  
Montpelier VT 05633-7501  
USA

## CONTRACT



**Vendor ID 0000003801**  
**Formula Ford**  
**PO Box 307**  
**Montpelier VT 05601**  
**USA**

<b>Contract ID</b> 0000000000000000000020362		<b>Page</b> 1 of 32
<b>Contract Dates</b> 08/08/2011 to 08/08/2015		<b>Origin</b> CPS
<b>Description:</b> CPS-MODEL YR VEHICLES - FORD		<b>Contract Maximum</b> \$9,999,999.99
<b>Buyer Name</b> Smith,Steven D	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

**Phone #: 802-479-0136**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
1	213	AUTOMOBILE MID SIZE SEDAN, FRONT WHEEL DRIVE, FOUR DOOR SEDAN WITH SEATING FOR FIVE. DETAILED SPECIFICATION (C-2.1)	EA	21,828.00000	0.00	0.00

1. TYPE Full size automobiles, rear and front wheel drive. Four door sedan with seating for five.
2. WHEELBASE: Minimum 110.5"
3. ENGINE: Approx. - 3.0 Liter, 6 Cylinder, HP 203 @ 5750 RPM, Gas
4. TRANSMISSION: Minimum 4 Automatic, 4 speed with overdrive
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. DRIVE TRAIN: 2 Wheel - Rear or Front Wheel Drive
8. AIR CONDITIONING: Manual
9. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
10. COLD CLIMATE PACKAGE: Engine Block Heater and Rear Window Defroster
11. LIGHTS: Daytime Running
12. SAFETY FEATURES: Driver Side Air Bags
13. POWER Door Locks; Mirrors and Windows
14. POWER STEERING
15. REMOTE KEYLESS ENTRY
16. SEATS: Cloth-60/40 split or bucket with fully adjustable backrest and lumbar support
17. SPEED CONTROL
18. STEREO: AM/FM Radio w/ Compact Disc
19. TILT STEERING
20. FLOOR MATS (4) RUBBER
21. MUD FLAPS (4) INSTALLED
22. FRONT LICENSE PLATE BRACKET INSTALLED
23. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: TAURUS

MODEL #P2D

MODEL YEAR: 2014

BASE PRICE : \$21,828.00

PERCENTAGE OFF MSRP OPTIONS: 10%

AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 5%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$80/HOUR

COMBINED EPA - MPG 18/28

2	215	AUTOMOBILE COMPACT SEDAN, FRONT WHEEL DRIVE, FOUR DOOR SEDAN WITH SEATING FOR FIVE. DETAILED SPECIFICATION (C-3)	EA	16,960.00000	0.00	0.00
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1. TYPE: Compact-Mid Size automobiles, front wheel drive. Four door sedan with seating for five.
2. WHEELBASE: Minimum 106"
3. ENGINE: Approx. - 2.0 Liter, 4 Cylinder, 125 HP, Gas
4. TRANSMISSION: 4 Speed Electronically Controlled Automatic

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<b>Contract ID</b> 0000000000000000000020362		<b>Page</b> 2 of 32
<b>Contract Dates</b> 08/08/2011 to 08/08/2015		<b>Origin</b> CPS
<b>Description:</b> CPS-MODEL YR VEHICLES - FORD		<b>Contract Maximum</b> \$9,999,999.99
<b>Buyer Name</b> Smith,Steven D	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

**Phone #: 802-479-0136**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. DRIVE TRAIN: 2 Wheel - Front
8. ELECTRICAL
- BATTERY: Minimum - 500 CCA
- ALTERNATOR: 95 AMP
9. AIR CONDITIONING: Manual
10. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
11. COLD CLIMATE PACKAGE: Engine Block Heater and Rear Window Defroster
12. SEATS: Cloth, Front, 60/40 Split Bench Seat or Bucket - with fully adjustable backrest and lumbar support
13. LIGHTS: Daytime Running
14. SAFETY FEATURES: Driver Side Air Bags
15. STEREO: AM/FM Radio
16. TILT STEERING AND SPEED CONTROL
17. FLOOR MATS (4) RUBBER
18. MUD FLAPS (4) INSTALLED
19. FRONT LICENSE PLATE BRACKET INSTALLED
20. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: FUSION

MODEL #P0G

MODEL YEAR: 2014

BASE PRICE: \$16,960.00

PERCENTAGE OFF MSRP OPTIONS: 10%

AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 5%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$80/HOUR

3	217	AUTOMOBILE COMPACT SEDAN, FRONT WHEEL DRIVE, FOUR DOOR SEDAN WITH SEATING FOR FOUR. DETAILED SPECIFICATION (C-4.1)	EA	17,596.00000	0.00	0.00
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1. TYPE: Compact automobiles, front wheel drive. Four door sedan with seating for four.
2. WHEELBASE: Minimum 102.4"
3. ENGINE: Approx. - 1.8 Liter, 4 Cylinder,
4. TRANSMISSION: 4 Speed Electronically Controlled Automatic
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. DRIVE TRAIN: 2 Wheel - Front
8. BRAKES: ABS
9. ELECTRICAL
- BATTERY: Minimum - 500 CCA
- ALTERNATOR: 95 AMP
10. AIR CONDITIONING: Manual
11. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
12. COLD CLIMATE PACKAGE: Rear Window Defroster
13. LIGHTS: Daytime Running Lamps
14. SAFETY FEATURES: Driver Side Air Bags
15. SEATS: CLOTH, Front, 60/40 Split Bench Seat or Bucket - with fully adjustable backrest and lumbar support
16. STEREO: AM/FM Radio with Compact Disc

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<b>Contract ID</b> 0000000000000000000020362		<b>Page</b> 3 of 32
<b>Contract Dates</b> 08/08/2011 to 08/08/2015		<b>Origin</b> CPS
<b>Description:</b> CPS-MODEL YR VEHICLES - FORD		<b>Contract Maximum</b> \$9,999,999.99
<b>Buyer Name</b> Smith,Steven D	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

**Phone #: 802-479-0136**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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17. POWER: Locks, Mirrors, Windows  
18. SPEED CONTROL  
19. REAR WINDOW DEFROSTER  
20. TILT STEERING  
21. FLOOR MATS (4) RUBBER  
22. MUD FLAPS (4) INSTALLED  
23. FRONT LICENSE PLATE BRACKET INSTALLED  
24. REMOTE KEYLESS ENTRY  
25. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: FOCUS

MODEL #P3F

MODEL YEAR: 2014

BASE PRICE: \$17,596.00

PERCENTAGE OFF MSRP OPTIONS: 10%

AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 5%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$80/HOUR

4		AUTOMOBILE, SUB-COMPACT SEDAN, FRONT WHEEL DRIVE, FOUR DOOR WITH SEATING FOR FIVE, DETAILED SPECIFICATIONS (C-4.3)	EA	16,160.00000	0.00	0.00
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1. TYPE: Sub-Compact automobiles, front wheel drive. Four door with seating for five.  
2. WHEELBASE: Minimum 96.5"  
3. ENGINE: Approx. - 1.5 Liter, 4 Cylinder, 103 HP  
4. TRANSMISSION: 4 Speed Electronically Controlled Automatic  
5. RADIATOR: Heavy Duty Option  
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit  
7. DRIVE TRAIN: 2 Wheel - Front  
8. AIR CONDITIONING Manual  
9. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.  
10. COLD CLIMATE PACKAGE: Engine Block Heater and Rear Window Defroster  
11. LIGHTS: Daytime Running Lamps  
12. SAFETY FEATURES: Driver Side, Passenger Air Bags  
13. SEATS: CLOTH, Front, 60/40 Split Bench Seat or Bucket - with fully adjustable backrest and lumbar support  
14. STEREO: AM/FM Radio  
15. POWER Windows and Outlets  
16. SPEED CONTROL  
17. REAR WINDOW DEFROSTER  
18. TILT STEERING  
19. FLOOR MATS (4) RUBBER  
20. MUD FLAPS (4) INSTALLED  
21. FRONT LICENSE PLATE BRACKET INSTALLED  
22. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper.

MANUFACTURER: FORD

MODEL: FIESTA

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## CONTRACT



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**Formula Ford**  
**PO Box 307**  
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**USA**

<b>Contract ID</b> 0000000000000000000020362		Page 4 of 32
<b>Contract Dates</b> 08/08/2011 to 08/08/2015		<b>Origin</b> CPS
<b>Description:</b> CPS-MODEL YR VEHICLES - FORD		<b>Contract Maximum</b> \$9,999,999.99
<b>Buyer Name</b> Smith,Steven D	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

**Phone #: 802-479-0136**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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MODEL# P4B

MODEL YEAR: 2014

PRICE: \$16,160.00

PERCENTAGE OFF MSRP OPTIONS: 10%

AND PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 5%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$80/HOUR

COMBINED EPA - MPG 28/37

5	8701	TRUCK - 1/2 TON PICKUP, 2 WD, REGULAR CAB. WITH 6 1/4 FOOT STYLE SIDE BODY. DETAILED SPECIFICATION (T-2.1) NOTE: 2014 PRICING IS NOT AVAILABLE YET	EA	17,328.00000	0.00	0.00
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1. TYPE 1/2 Ton Pickup Truck with 6 1/4 foot style side body.
2. WHEELBASE As required for body selected
3. ENGINE Approx. - 4.6 liter, V8
4. TRANSMISSION Automatic, 4 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR Minimum 5,390 lbs.  
- PAYLOAD Minimum 1,500 lbs.
8. ELECTRICAL - BATTERY 12 volt, 625 CCA minimum  
- ALTERNATOR 12 volt, 85 amp minimum
9. SUSPENSION  
SPRINGS & AXLES - To conform to GVW rating  
SHOCK ABSORBERS - Heavy Duty Option - front and rear.
10. TIRES & WHEELS  
TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All Season - 2 wheel drive, All Terrain - 4 wheel drive.  
SPARE TIRE CARRIER - Standard mounting  
JACK - Stand jack and lug wrench for model bid.  
MUD FLAPS - All around
11. STEERING: Power
12. BRAKES: 4 Wheel, ABS  
Front: Disc  
Rear: Disc/Drum
13. STEREO: AM/FM Radio
14. SEATS: Cloth, 40/20/40, OR 60/40 with fully adjustable back rest and lumbar support
15. TILT STEERING AND SPEED CONTROL
16. AIR CONDITIONING: Manual
17. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
18. LIGHTS: DAYTIME RUNNING LAMPS
19. FLOOR MATS (4) RUBBER
20. MUD FLAPS (4) INSTALLED
21. FRONT LICENSE PLATE BRACKET INSTALLED
22. SAFETY FEATURES: Driver and Passenger Side Air Bags
23. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL F150

MODEL F1C

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<b>Contract ID</b> 0000000000000000000020362		<b>Page</b> 5 of 32
<b>Contract Dates</b> 08/08/2011 to 08/08/2015	<b>Origin</b> CPS	
<b>Description:</b> CPS-MODEL YR VEHICLES - FORD	<b>Contract Maximum</b> \$9,999,999.99	
<b>Buyer Name</b> Smith,Steven D	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

**Phone #: 802-479-0136**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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MODEL YEAR: 2013

BASE PRICE: \$17,328.00

PERCENTAGE OFF MSRP OPTIONS: 10%

AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 5%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$80/HOUR

COMBINED EPA - MPG 15/21

6	8700	TRUCK - 1/2 TON PICKUP, 2 WD, EXENDED CAB. WITH 6 1/2 FOOT STYLE SIDE BODY. DETAILED SPECIFICATION (T-2.2). NOTE: 2014 PRICING IS NOT AVAILABLE YET	EA	20,575.00000	0.00	0.00
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1. TYPE 1/2 Ton Pickup Truck with 6 1/2 foot style side body.
2. WHEELBASE As required for body selected
3. ENGINE Approx. - 4.6 Liter, 8 cylinder
4. TRANSMISSION Automatic, 4 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR Minimum 6700 lbs.  
- PAYLOAD Minimum 1535 lbs.
8. ELECTRICAL - BATTERY 12 volt, 625 CCA minimum  
- ALTERNATOR 12 volt, 85 amp minimum9. SUSPENSION  
SPRINGS & AXLES - To conform to GVW rating  
SHOCK ABSORBERS - Heavy Duty Option - front and rear.
10. TIRES & WHEELS  
TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All Season - 2 wheel drive, All Terrain - 4 wheel drive.
- SPARE TIRE CARRIER - Standard mounting
- JACK - Stand jack and lug wrench for model bid.
- MUD FLAPS - All around
11. STEERING: Power
12. BRAKES: 4 Wheel ABS  
- Front, Disc  
- Rear, Disc/Drum
13. STEREO: AM/FM Radio
14. SEATS: Cloth, 40/20/40, OR 60/40 with fully adjustable back rest and lumbar support
15. TILT STEERING AND SPEED CONTROL
16. AIR CONDITIONING: Manual
17. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
18. LIGHTS: Daytime Running Lamps
19. TOWING PACKAGE: Class III Hitch and Receiver
- 20.FLOOR MATS (4) RUBBER
- 21.MUD FLAPS (4) INSTALLED
- 22.FRONT LICENSE PLATE BRACKET INSTALLED
23. SAFETY FEATURES: Driver Side Air Bags
24. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: F150

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<b>Contract Dates</b> 08/08/2011 to 08/08/2015		<b>Origin</b> CPS
<b>Description:</b> CPS-MODEL YR VEHICLES - FORD		<b>Contract Maximum</b> \$9,999,999.99
<b>Buyer Name</b> Smith,Steven D	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

**Phone #: 802-479-0136**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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MODEL #X1C

MODEL YEAR: 2013

BASE PRICE: \$20575.00

PERCENTAGE OFF MSRP OPTIONS: 10%

AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 5%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$80/HOUR

7	8702	TRUCK - 1/2 TON PICKUP, 4 WD, REGULAR CAB. WITH 6 1/2 FOOT STYLE SIDE BODY. DETAILED SPECIFICATION (T-2.3). NOTE: 2014 PRICING IS NOT AVAILABLE YET	EA	21,452.00000	0.00	0.00
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1. TYPE 1/2 Ton Pickup Truck with 6 1/2 foot style side body.
2. WHEELBASE As required for body selected
3. ENGINE Approx. - 4.6 Liter, 8 cylinder
4. TRANSMISSION Automatic, 4 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR Minimum 5,390 lbs.  
- PAYLOAD Minimum 1,435 lbs.
8. ELECTRICAL - BATTERY 12 volt, 625 CCA minimum  
- ALTERNATOR 12 volt, 85 amp minimum
9. SUSPENSION  
SPRINGS & AXLES - To conform to GVW rating  
SHOCK ABSORBERS - Heavy Duty Option - front and rear.
10. TIRES & WHEELS  
TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All Season - 2 wheel drive, All Terrain - 4 wheel drive.  
SPARE TIRE CARRIER - Standard mounting  
JACK - Stand jack and lug wrench for model bid.  
MUD FLAPS - All around
11. STEERING: Power
12. BRAKES: 4 Wheel , ABS  
Front - Disc  
Rear 1/2 Disc/Drum
13. STEREO: AM/FM Radio
14. SEATS: Cloth, 40/20/40, OR 60/40 with fully adjustable back rest and lumbar support
15. TILT STEERING AND SPEED CONTROL
16. AIR CONDITIONING: Manual
17. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
18. LIGHTS: Daytime Running Lamps
19. TOWING PACKAGE: Class III Hitch and Receiver
- 20.FLOOR MATS (4) RUBBER
- 21.MUD FLAPS (4) INSTALLED
- 22.FRONT LICENSE PLATE BRACKET INSTALLED
- 23.SAFETY FEATURES: Driver and Passenger Side Air Bags
- 24.. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL F150

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<b>Buyer Name</b> Smith,Steven D	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

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Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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MODEL #F1E

MODEL YEAR: 2013

BASE PRICE: \$21,452.00

PERCENTAGE OFF MSRP OPTIONS: 10%

AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 5%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$80/HOUR

COMBINED EPA-MPG 14/19

8	8703	TRUCK - 1/2 TON PICKUP, 4 WD, EXTENDED CAB. WITH 6 1/2 FOOT STYLE SIDE BODY, DETAILED SPECIFICATION (T-2.4). NOTE: 2014 PRICING IS NOT AVAILABLE YET	EA	22,927.00000	0.00	0.00
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1. TYPE 1/2 Ton Pickup Truck with 6 1/2 foot style side body.
2. WHEELBASE As required for body selected
3. ENGINE Approx. - 4.6 Liter, 6 cylinder
4. TRANSMISSION Automatic, 4 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR Minimum 5,600 lbs.  
- PAYLOAD Minimum 2,141 lbs.
8. ELECTRICAL - BATTERY 12 volt, 625 CCA minimum  
- ALTERNATOR 12 volt, 85 amp minimum
9. SUSPENSION  
SPRINGS & AXLES - To conform to GVW rating  
SHOCK ABSORBERS - Heavy Duty Option - front and rear.
10. TIRES & WHEELS  
TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All Season - 2 wheel drive, All Terrain - 4 wheel drive.  
SPARE TIRE CARRIER - Standard mounting  
JACK - Stand jack and lug wrench for model bid.  
MUD FLAPS - All around
11. STEERING: Power
12. BRAKES: Power, Automatic Braking System
13. STEREO: AM/FM Radio
14. SEATS: Cloth, 40/20/40, OR 60/40 with fully adjustable back rest and lumbar support  
Rear Seat(s) to be included unless specifically removed in writing by the ordering department.
15. TILT STEERING AND SPEED CONTROL
16. AIR CONDITIONING: Manual
17. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
18. LIGHTS: DAYTIME RUNNING LAMPS
19. FLOOR MATS (4) RUBBER
20. MUD FLAPS (4) INSTALLED
21. FRONT LICENSE PLATE BRACKET INSTALLED
20. SAFETY FEATURES: Driver Side Air Bags
21. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL f150



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<b>Buyer Name</b> Smith,Steven D	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

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Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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MODEL #X1E

MODEL YEAR: 2013

BASE PRICE: \$22,927.00

PERCENTAGE OFF MSRP OPTIONS: 10%

AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 5%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$80/HOUR

COMBINED EPA - MPG 14/19

9	8704	TRUCK - 1/2 TON PICKUP, 4 WD, CREW CAB. WITH 5 1/2 FOOT STYLE SIDE BODY. DETAILED SPECIFICATION (T-2.5). NOTE: 2014 PRICING IS NOT AVAILABLE YET	EA	26,520.00000	0.00	0.00
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1. TYPE 1/2 Ton Pickup Truck with 5 1/2 foot style side body.
2. WHEELBASE As required for body selected
3. ENGINE Approx. - 4.6 Liter, 6 cylinder
4. TRANSMISSION Automatic, 4 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR Minimum 6,900 lbs.  
- PAYLOAD Minimum 2,141 lbs.
8. ELECTRICAL - BATTERY 12 volt, 625 CCA minimum  
- ALTERNATOR 12 volt, 85 amp minimum
9. SUSPENSION  
SPRINGS & AXLES - To conform to GVW rating  
SHOCK ABSORBERS - Heavy Duty Option - front and rear.
10. TIRES & WHEELS  
TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All Season - 2 wheel drive, All Terrain - 4 wheel drive.  
SPARE TIRE CARRIER - Standard mounting  
JACK - Stand jack and lug wrench for model bid.  
MUD FLAPS - All around
11. STEERING: Power
12. BRAKES: 4 Wheel ABS  
Front: Disc  
Rear: Disc/Drum
13. STEREO: AM/FM Radio
14. SEATS: Cloth, 40/20/40, OR 60/40 with fully adjustable back rest and lumbar support  
Rear Seat(s) to be included unless specifically removed in writing by the ordering department.
15. POWER: Windows, Outlet, Mirrors and Locks
16. TILT STEERING AND SPEED CONTROL
17. AIR CONDITIONING: Manual
18. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
19. LIGHTS: DAYTIME RUNNING LAMPS
20. TOWING PACKAGE: Class III Hitch and Receiver
21. FLOOR MATS (4) RUBBER
22. MUD FLAPS (4) INSTALLED
23. FRONT LICENSE PLATE BRACKET INSTALLED
24. SAFETY FEATURES: Driver Side Air Bags
25. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper



# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
10 Baldwin St  
Montpelier VT 05633-7501  
USA

## CONTRACT



**Vendor ID 0000003801**  
**Formula Ford**  
**PO Box 307**  
**Montpelier VT 05601**  
**USA**

<b>Contract ID</b> 0000000000000000000020362		Page 9 of 32
<b>Contract Dates</b> 08/08/2011 to 08/08/2015		<b>Origin</b> CPS
<b>Description:</b> CPS-MODEL YR VEHICLES - FORD		<b>Contract Maximum</b> \$9,999,999.99
<b>Buyer Name</b> Smith,Steven D	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

**Phone #: 802-479-0136**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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MANUFACTURER: FORD

MODEL: F150

MODEL #W1E

MODEL YEAR: 2013

BASE PRICE: \$26,520.00

PERCENTAGE OFF MSRP OPTIONS: 10%

AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 5%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$80/HOUR

COMBINED EPA - MPG 14/19

10	8705	TRUCK -3/4 TON PICKUP, 2 WD, EXTENDED CAB. WITH 6 1/2 FOOT BODY. DETAILED SPECIFICATION (T-3.2)	EA	23,325.00000	0.00	0.00
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1. TYPE: 3/4 Ton Pickup Truck with a six 1/2 foot body.
2. WHEELBASE: As required for body selected
3. ENGINE: Approx. - 5.4 Liter, 8 cylinder
4. TRANSMISSION: Automatic, 5 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR: Minimum 9,200 lbs.  
- PAYLOAD Minimum 3639 lbs.
8. ELECTRICAL - BATTERY: 12 volt, 625 CCA minimum  
- ALTERNATOR 12 volt, 85 amp minimum
9. SUSPENSION:  
SPRINGS & AXLES - To conform to GVW rating  
SHOCK ABSORBERS - Heavy Duty Option - front and rear.
10. TIRES & WHEELS:  
TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All Season - 2 wheel drive, All Terrain - 4 wheel drive.  
SPARE TIRE CARRIER - Standard mounting  
JACK - Stand jack and lug wrench for model bid.  
MUD FLAPS - All around
11. STEERING: Power
12. BRAKES: 4 Wheel ABS  
- Front, Disc  
- Rear - Disc
13. STEREO: AM/FM Radio
14. SEATS: Cloth, 40/20/40, OR 60/40 with fully adjustable back rest and lumbar support  
Rear Seat(s) to be included unless specifically removed in writing by the ordering department.
15. TILT STEERING AND SPEED CONTROL:
16. AIR CONDITIONING: Manual
17. Heater/Defroster: Fresh Air Heater and Defroster. Largest BTU output option available for model.
18. LIGHTS: Daytime running lamps
19. FLOOR MATS (4) RUBBER
20. MUD FLAPS (4) INSTALLED
21. FRONT LICENSE PLATE BRACKET INSTALLED
22. SAFETY FEATURES: Driver and Passenger Side Air Bags
23. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
10 Baldwin St  
Montpelier VT 05633-7501  
USA

## CONTRACT



**Vendor ID 0000003801**  
**Formula Ford**  
**PO Box 307**  
**Montpelier VT 05601**  
**USA**

<b>Contract ID</b> 0000000000000000000020362		<b>Page</b> 10 of 32
<b>Contract Dates</b> 08/08/2011 to 08/08/2015		<b>Origin</b> CPS
<b>Description:</b> CPS-MODEL YR VEHICLES - FORD		<b>Contract Maximum</b> \$9,999,999.99
<b>Buyer Name</b> Smith,Steven D	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

**Phone #: 802-479-0136**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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MANUFACTURER: FORD

MODEL: F250

MODEL #X2A

MODEL YEAR: 2014

BASE PRICE: \$23,325.00

PERCENTAGE OFF MSRP OPTIONS: 10%

AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 5%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$80/HOUR

11	8707	TRUCK -3/4 TON PICKUP, 4 WD, REGULAR CAB. WITH AN EIGHT FOOT BODY, DETAILED SPECIFICATION (T-3.3)	EA	24,265.00000	0.00	0.00
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1. TYPE: 3/4 Ton Pickup Truck with an eight foot body.
2. WHEELBASE: As required for body selected
3. ENGINE: Approx. - 5.4 Liter, 8 cylinder
4. TRANSMISSION: Automatic, 4 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR: Minimum 6,600 lbs.  
- PAYLOAD Minimum 2,694 lbs.
8. ELECTRICAL - BATTERY: 12 volt, 625 CCA minimum  
- ALTERNATOR 12 volt, 85 amp minimum
9. SUSPENSION:  
SPRINGS & AXLES - To conform to GVW rating  
SHOCK ABSORBERS - Heavy Duty Option - front and rear.
10. TIRES & WHEELS:  
TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All Season - 2 wheel drive, All Terrain - 4 wheel drive.  
SPARE TIRE CARRIER - Standard mounting  
JACK - Stand jack and lug wrench for model bid.  
MUD FLAPS - All around
11. STEERING: Power
12. BRAKES: Power
13. STEREO: AM/FM Radio
14. SEATS: Cloth, 40/20/40, OR 60/40 with fully adjustable back rest and lumbar support
15. TILT STEERING AND SPEED CONTROL:
16. AIR CONDITIONING: Manual
17. Heater/Defroster: Fresh Air Heater and Defroster. Largest BTU output option available for model.
18. LIGHTS: Daytime running lamps
19. TOWING PACKAGE: Class III Hitch and Receiver
20. FLOOR MATS (4) RUBBER
21. MUD FLAPS (4) INSTALLED
22. FRONT LICENSE PLATE BRACKET INSTALLED
23. SAFETY FEATURES: Driver Side Air Bags
24. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
10 Baldwin St  
Montpelier VT 05633-7501  
USA

## CONTRACT



**Vendor ID 0000003801**  
**Formula Ford**  
**PO Box 307**  
**Montpelier VT 05601**  
**USA**

<b>Contract ID</b> 0000000000000000000020362		Page 11 of 32
<b>Contract Dates</b> 08/08/2011 to 08/08/2015		<b>Origin</b> CPS
<b>Description:</b> CPS-MODEL YR VEHICLES - FORD		<b>Contract Maximum</b> \$9,999,999.99
<b>Buyer Name</b> Smith,Steven D	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

**Phone #: 802-479-0136**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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MODEL f250

MODEL #F2B

MODEL YEAR: 2014

BASE PRICE: \$24,265.00

PERCENTAGE OFF MSRP OPTIONS: 10%

AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 5%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$80/HOUR

12	8708	TRUCK -3/4 TON PICKUP, 4 WD, EXTENDED CAB. WITH A SIX 1/2 FOOT BODY. DETAILED SPECIFICATION (T-3.4)	EA	26,043.00000	0.00	0.00
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1. TYPE: 3/4 Ton Pickup Truck with a six 1/2 foot body.
2. WHEELBASE: As required for body selected
3. ENGINE: Approx. - 5.4 Liter, 8 cylinder
4. TRANSMISSION: Automatic, 4 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR: Minimum 6,600 lbs.  
- PAYLOAD Minimum 2,694 lbs.
8. ELECTRICAL - BATTERY: 12 volt, 625 CCA minimum  
- ALTERNATOR 12 volt, 85 amp minimum
9. SUSPENSION:  
SPRINGS & AXLES - To conform to GVW rating  
SHOCK ABSORBERS - Heavy Duty Option - front and rear.
10. TIRES & WHEELS:  
TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All Season - 2 wheel drive, All Terrain - 4 wheel drive.  
SPARE TIRE CARRIER - Standard mounting  
JACK - Stand jack and lug wrench for model bid.  
MUD FLAPS - All around
11. STEERING: Power
12. BRAKES: Power
13. STEREO: AM/FM Radio
14. SEATS: Cloth, 40/20/40, OR 60/40 with fully adjustable back rest and lumbar support  
Rear Seat(s) to be included unless specifically removed in writing by the ordering department.
15. TILT STEERING AND SPEED CONTROL:
16. AIR CONDITIONING: Manual
17. Heater/Defroster: Fresh Air Heater and Defroster. Largest BTU output option available for model.
18. LIGHTS: Daytime running lamps
19. TOWING PACKAGE: Class III Hitch and Receiver
20. FLOOR MATS (4) RUBBER
21. MUD FLAPS (4) INSTALLED
22. FRONT LICENSE PLATE BRACKET INSTALLED
23. SAFETY FEATURES: Driver Side Air Bags
24. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
10 Baldwin St  
Montpelier VT 05633-7501  
USA

## CONTRACT



**Vendor ID 0000003801**  
**Formula Ford**  
**PO Box 307**  
**Montpelier VT 05601**  
**USA**

<b>Contract ID</b> 0000000000000000000020362		Page 12 of 32
<b>Contract Dates</b> 08/08/2011 to 08/08/2015		<b>Origin</b> CPS
<b>Description:</b> CPS-MODEL YR VEHICLES - FORD		<b>Contract Maximum</b> \$9,999,999.99
<b>Buyer Name</b> Smith,Steven D	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

**Phone #: 802-479-0136**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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MODEL: f250

MODEL #X2B

MODEL YEAR: 2014

BASE PRICE: \$26,043.00

PERCENTAGE OFF MSRP OPTIONS: 10%

AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 5%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$80/HOUR

13	8709	TRUCK -3/4 TON PICKUP, 4 WD, CREW CAB. DETAILED SPECIFICATION (T-3.5)	EA	27,269.00000	0.00	0.00
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1. TYPE: 3/4 Ton Pickup Truck with an eight foot body for regular cab trucks and six 1/2 for extended cab trucks.
2. WHEELBASE: As required for body selected
3. ENGINE: Approx. - 5.4 Liter, 8 cylinder
4. TRANSMISSION: Automatic, 4 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR: Minimum 6,600 lbs.  
- PAYLOAD Minimum 2,694 lbs.
8. ELECTRICAL - BATTERY: 12 volt, 625 CCA minimum  
- ALTERNATOR 12 volt, 85 amp minimum
9. SUSPENSION:  
SPRINGS & AXLES - To conform to GVW rating  
SHOCK ABSORBERS - Heavy Duty Option - front and rear.
10. TIRES & WHEELS:  
TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All Season - 2 wheel drive, All Terrain - 4 wheel drive.  
SPARE TIRE CARRIER - Standard mounting  
JACK - Stand jack and lug wrench for model bid.  
MUD FLAPS - All around
11. STEERING: Power
12. BRAKES: Power
13. STEREO: AM/FM Radio
14. SEATS: Cloth, 40/20/40, OR 60/40 with fully adjustable back rest and lumbar support Rear Seat(s) to be included unless specifically removed in writing by the ordering department.
15. TILT STEERING AND SPEED CONTROL:
16. AIR CONDITIONING: Manual
17. Heater/Defroster: Fresh Air Heater and Defroster. Largest BTU output option available for model.
18. LIGHTS: Daytime running lamps
19. TOWING PACKAGE: Class III Hitch and Receiver
20. FLOOR MATS (4) RUBBER
21. MUD FLAPS (4) INSTALLED
22. FRONT LICENSE PLATE BRACKET INSTALLED
23. SAFETY FEATURES: Driver Side Air Bags
24. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: F250

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
10 Baldwin St  
Montpelier VT 05633-7501  
USA

## CONTRACT



**Vendor ID 0000003801**  
**Formula Ford**  
**PO Box 307**  
**Montpelier VT 05601**  
**USA**

<b>Contract ID</b> 0000000000000000000020362		<b>Page</b> 13 of 32
<b>Contract Dates</b> 08/08/2011 to 08/08/2015		<b>Origin</b> CPS
<b>Description:</b> CPS-MODEL YR VEHICLES - FORD		<b>Contract Maximum</b> \$9,999,999.99
<b>Buyer Name</b> Smith,Steven D	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

**Phone #: 802-479-0136**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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MODEL #W2B

MODEL YEAR: 2014

BASE PRICE: \$27,269.00

PERCENTAGE OFF MSRP OPTIONS: 10%

AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 5%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$80/HOUR

14	8710	TRUCK -ONE TON PICKUP, 2 WD, EXTENDED CAB, WITH EIGHT FOOT BODY, DETAILED SPECIFICATION (T-4.1)	EA	24,404.00000	0.00	0.00
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1. TYPE One Ton Pickup Truck with eight-foot body
2. WHEELBASE As required for body selected
3. ENGINE Approx. - 5.4 Liter, 8 cylinder
4. TRANSMISSION Automatic, 6 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR Minimum 9,000 lbs.  
- PAYLOAD Minimum 4,100 lbs.
8. SUSPENSION  
SPRINGS & AXLES - To conform to GVW rating  
SHOCK ABSORBERS - Heavy Duty Option - front and rear.
9. TIRES & WHEELS  
TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All Season - 2 wheel drive, All Terrain - 4 wheel drive.  
SPARE TIRE CARRIER - Standard mounting  
JACK - Stand jack and lug wrench for model bid.  
MUD FLAPS - All around
11. STEERING: Power
12. BRAKES: 4 Wheel ABS - Front and Rear Disc
13. STEREO: AM/FM Radio
14. SEATS: Cloth 40/20/40, OR 60/40 with fully adjustable back rest and lumbar support Rear Seat(s) to be included unless specifically removed in writing by the ordering department.
15. TILT STEERING AND SPEED CONTROL
16. AIR CONDITIONING: Manual
17. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
18. LIGHTS: DAYTIME RUNNING LAMPS
19. FLOOR MATS (4) RUBBER
20. MUD FLAPS (4) INSTALLED
21. FRONT LICENSE PLATE BRACKET INSTALLED
22. SAFETY FEATURES: Driver and Passenger Side Air Bags
23. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: F350

MODEL# X3A

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
10 Baldwin St  
Montpelier VT 05633-7501  
USA

## CONTRACT



**Vendor ID 0000003801**  
**Formula Ford**  
**PO Box 307**  
**Montpelier VT 05601**  
**USA**

<b>Contract ID</b> 0000000000000000000020362		Page 14 of 32
<b>Contract Dates</b> 08/08/2011 to 08/08/2015	<b>Origin</b> CPS	
<b>Description:</b> CPS-MODEL YR VEHICLES - FORD	<b>Contract Maximum</b> \$9,999,999.99	
<b>Buyer Name</b> Smith,Steven D	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

**Phone #: 802-479-0136**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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MODEL YEAR: 2014

BASE PRICE: \$24,404.00

PERCENTAGE OFF MSRP OPTIONS: 10%

AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 5%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$80/HOUR

15	8711	TRUCK -ONE TON PICKUP, 4 WD REGULAR CAB, WITH EIGHT FOOT BODY, DETAILED SPECIFICATION (T-4.2)	EA	24,787.00000	0.00	0.00
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1. TYPE One Ton Pickup Truck with eight-foot body .
2. WHEELBASE As required for body selected
3. ENGINE Approx. - 5.4 Liter, 8 cylinder
4. TRANSMISSION Automatic, 6 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR Minimum 9,000 lbs.  
- PAYLOAD Minimum 3693 lbs.
8. ELECTRICAL - BATTERY 12 volt, 625 CCA minimum  
- ALTERNATOR 12 volt, 85 amp minimum
9. SUSPENSION  
SPRINGS & AXLES - To conform to GVW rating  
SHOCK ABSORBERS - Heavy Duty Option - front and rear.
10. TIRES & WHEELS  
TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All  
Season - 2 wheel drive, All Terrain - 4 wheel drive.  
SPARE TIRE CARRIER - Standard mounting  
JACK - Stand jack and lug wrench for model bid.  
MUD FLAPS - All around
11. STEERING: Power
12. BRAKES: 4 Wheel ABS - Front and Rear Disc
13. STEREO: AM/FM Radio
14. SEATS: Cloth 40/20/40, OR 60/40 with fully adjustable back rest and lumbar support
15. TILT STEERING AND SPEED CONTROL
16. AIR CONDITIONING: Manual
17. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
18. LIGHTS: DAYTIME RUNNING LAMPS
19. TOWING PACKAGE: Class V Hitch and Receiver
- 20.FLOOR MATS (4) RUBBER
- 21.MUD FLAPS (4) INSTALLED
- 22.FRONT LICENSE PLATE BRACKET INSTALLED
20. SAFETY FEATURES: Driver and Passenger Side Air Bags
21. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: F350

MODEL # F3B

MODEL YEAR: 2014

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
10 Baldwin St  
Montpelier VT 05633-7501  
USA

## CONTRACT



**Vendor ID 0000003801**  
**Formula Ford**  
**PO Box 307**  
**Montpelier VT 05601**  
**USA**

<b>Contract ID</b> 0000000000000000000020362		<b>Page</b> 15 of 32
<b>Contract Dates</b> 08/08/2011 to 08/08/2015		<b>Origin</b> CPS
<b>Description:</b> CPS-MODEL YR VEHICLES - FORD		<b>Contract Maximum</b> \$9,999,999.99
<b>Buyer Name</b> Smith,Steven D	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

**Phone #: 802-479-0136**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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BASE PRICE: \$24,787.00

PERCENTAGE OFF MSRP OPTIONS: 10%

AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 5%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$80/HOUR

16	8713	TRUCK -ONE TON PICKUP, 4 WD EXT CAB, WITH EIGHT FOOT BODY, DETAILED SPECIFICATION (T-4.3)	EA	27,092.00000	0.00	0.00
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1. TYPE One Ton Pickup Truck with eight-foot body
2. WHEELBASE As required for body selected
3. ENGINE Approx. - 5.4 Liter, 8 cylinder
4. TRANSMISSION Automatic, 6 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR Minimum 9,900 lbs.  
- PAYLOAD Minimum 3,900 lbs.
8. SUSPENSION  
SPRINGS & AXLES - To conform to GVW rating  
SHOCK ABSORBERS - Heavy Duty Option - front and rear.
9. TIRES & WHEELS  
TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All  
Season - 2 wheel drive, All Terrain - 4 wheel drive.  
SPARE TIRE CARRIER - Standard mounting  
JACK - Stand jack and lug wrench for model bid.  
MUD FLAPS - All around
10. STEERING: Power
11. BRAKES: Power
12. STEREO: AM/FM Radio
13. SEATS: Cloth 40/20/40, OR 60/40 with fully adjustable back rest and lumbar support Rear Seat(s) to be included  
unless specifically removed in writing by the ordering department.
14. TILT STEERING AND SPEED CONTROL
15. AIR CONDITIONING: Manual
16. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
17. LIGHTS: DAYTIME RUNNING LAMPS
18. TOWING PACKAGE Class V Hitch and Receiver
19. FLOOR MATS (4) RUBBER
20. MUD FLAPS (4) INSTALLED
21. FRONT LICENSE PLATE BRACKET INSTALLED
22. SAFETY FEATURES: Driver Side Air Bags
23. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: F350

MODEL # X3B

MODEL YEAR: 2014

BASE PRICE: \$27,092.00



# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
10 Baldwin St  
Montpelier VT 05633-7501  
USA

## CONTRACT



**Vendor ID 0000003801**  
**Formula Ford**  
**PO Box 307**  
**Montpelier VT 05601**  
**USA**

<b>Contract ID</b> 0000000000000000000020362		<b>Page</b> 16 of 32
<b>Contract Dates</b> 08/08/2011 to 08/08/2015		<b>Origin</b> CPS
<b>Description:</b> CPS-MODEL YR VEHICLES - FORD		<b>Contract Maximum</b> \$9,999,999.99
<b>Buyer Name</b> Smith,Steven D	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

**Phone #: 802-479-0136**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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PERCENTAGE OFF MSRP OPTIONS: 10%

AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 5%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$80/HOUR

17	8712	TRUCK -ONE TON PICKUP, 4 WD CREW CAB, WITH 6 1/2 FOOT BED, DETAILED SPECIFICATION (T-4.4)	EA	28,073.00000	0.00	0.00
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1. TYPE One Ton Pickup Truck with 6 1/2 foot body..
2. WHEELBASE As required for body selected
3. ENGINE Approx. - 5.4 Liter, 8 cylinder
4. TRANSMISSION Automatic, 6 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR Minimum 9,900 lbs.  
- PAYLOAD Minimum 3,464 lbs.
8. SUSPENSION  
SPRINGS & AXLES - To conform to GVW rating  
SHOCK ABSORBERS - Heavy Duty Option - front and rear.
9. TIRES & WHEELS  
TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All  
Season - 2 wheel drive, All Terrain - 4 wheel drive.  
SPARE TIRE CARRIER - Standard mounting  
JACK - Stand jack and lug wrench for model bid.  
MUD FLAPS - All around
10. STEERING: Power
11. BRAKES: Power
12. STEREO: AM/FM Radio
13. SEATS: Cloth 40/20/40, OR 60/40 with fully adjustable back rest and lumbar support
14. TILT STEERING AND SPEED CONTROL
15. AIR CONDITIONING: Manual
16. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
17. LIGHTS: DAYTIME RUNNING LAMPS
18. TOWING PACKAGE: Class V Hitch and Receiver
19. FLOOR MATS (4) RUBBER
20. MUD FLAPS (4) INSTALLED
21. FRONT LICENSE PLATE BRACKET INSTALLED
22. SAFETY FEATURES: Driver Side Air Bags
23. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: F350

MODEL #W3B

MODEL YEAR: 2014

BASE PRICE: \$28,073.00

PERCENTAGE OFF MSRP OPTIONS: 10%

AND

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
10 Baldwin St  
Montpelier VT 05633-7501  
USA

## CONTRACT



**Vendor ID 0000003801**  
**Formula Ford**  
**PO Box 307**  
**Montpelier VT 05601**  
**USA**

<b>Contract ID</b> 0000000000000000000020362		<b>Page</b> 17 of 32
<b>Contract Dates</b> 08/08/2011 to 08/08/2015		<b>Origin</b> CPS
<b>Description:</b> CPS-MODEL YR VEHICLES - FORD		<b>Contract Maximum</b> \$9,999,999.99
<b>Buyer Name</b> Smith,Steven D	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

**Phone #: 802-479-0136**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 5%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$80/HOUR

18	241	UTILITY VEHICLE - COMPACT, FWD, FOUR DOOR, WITH SEATING FOR FIVE, DETAILED SPECIFICATIONS UTILITY VEHICLES - COMPACT (U-1) - NOTE: THIS ITEM IS AVAILABLE AS CONTRACT LINE ITEM #29.	EA	1.00000	0.00	0.00
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NOTICE: THIS ITEM NO LONGER AVAILABLE. SEE CONTRACT LINE #29 FOR REPLACEMENT - 2014 MY FORD ESCAPE.

1. TYPE Compact Utility Vehicle with seating for five.
2. WHEELBASE As required for body selected
3. ENGINE Approx. - 2.3 Liter, 4 Cylinder
4. TRANSMISSION Automatic - 4 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR Minimum 4353 lbs.  
- PAYLOAD Minimum 1091 lbs.
8. ELECTRICAL - BATTERY 12 volt, 500 CCA minimum (maintenance free)  
- ALTERNATOR 12 volt, 95 amp minimum
9. SUSPENSION  
SPRINGS & AXLES - To conform to GVW rating  
SHOCK ABSORBERS - Heavy Duty - front and rear.
10. TIRES & WHEELS  
TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All Terrain - 4 wheel drive.  
SPARE TIRE CARRIER - Standard mounting  
JACK - Stand jack and lug wrench for model bid.  
MUD FLAPS - All Around
11. STEERING: Power
12. BRAKES: 4 Wheel ABS - Front Disc, Rear Disc/Drum
13. POWER Locks, Mirrors, Outlets and Windows
14. STEREO: AM/FM Radio
15. SEATS: Cloth Bucket with fully adjustable back rest and lumbar support
16. TILT STEERING AND SPEED CONTROL
17. AIR CONDITIONING: Manual
18. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
19. LIGHTS: Daytime running lamps
20. SAFETY FEATURES: Driver and Passenger Side Air Bags
- 21.FLOOR MATS (4) RUBBER
- 22.MUD FLAPS (4) INSTALLED
- 23.FRONT LICENSE PLATE BRACKET INSTALLED
24. WIPERS: Intermittent Front
25. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: ESCAPE

MODEL #U9C

PERCENTAGE OFF MSRP OPTIONS: 10%

AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 5%

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
10 Baldwin St  
Montpelier VT 05633-7501  
USA

## CONTRACT



**Vendor ID 0000003801**  
**Formula Ford**  
**PO Box 307**  
**Montpelier VT 05601**  
**USA**

<b>Contract ID</b> 0000000000000000000020362		<b>Page</b> 18 of 32
<b>Contract Dates</b> 08/08/2011 to 08/08/2015		<b>Origin</b> CPS
<b>Description:</b> CPS-MODEL YR VEHICLES - FORD		<b>Contract Maximum</b> \$9,999,999.99
<b>Buyer Name</b> Smith,Steven D	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

**Phone #: 802-479-0136**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$80/HOUR

COMBINE EPA-MPG 20/26

19		UTILITY VEHICLE - MID-SIZE, FWD, FOUR DOOR, WITH SEATING FOR FIVE, DETAILED SPECIFICATIONS UTILITY VEHICLES - MID SIZE (U-2)	EA	29,033.00000	0.00	0.00
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1. TYPE Mid-Size Utility Vehicle with seating for five.
2. WHEELBASE As required for body selected
3. ENGINE Approx. - 3.7 Liter, 6 Cylinder
4. TRANSMISSION Automatic - 4 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
8. CAPACITIES - GVWR Minimum 5,750 lbs.  
- PAYLOAD Minimum 1,227 lbs.
9. ELECTRICAL - BATTERY 12 volt, 500 CCA minimum (maintenance free)  
- ALTERNATOR 12 volt, 95 amp minimum
10. SUSPENSION  
SPRINGS & AXLES - To conform to GVW rating  
SHOCK ABSORBERS - Heavy Duty - front and rear.
11. TIRES & WHEELS  
TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All Terrain - 4 wheel drive.  
SPARE TIRE CARRIER - Standard mounting  
JACK - Stand jack and lug wrench for model bid.  
MUD FLAPS - All Around
12. STEERING: Power
13. BRAKES: 4 Wheel ABS - Front and Rear disc
14. POWER: Locks, Outlets and Windows
15. STEREO: AM/FM Radio
16. SEATS: Cloth Bucket with fully adjustable back rest and lumbar support
17. TILT STEERING AND SPEED CONTROL
18. AIR CONDITIONING: Manual
19. LIGHTS: Daytime running lamps
20. SAFETY FEATURES: Driver Side Air Bags
- 21.FLOOR MATS (4) RUBBER
- 22.MUD FLAPS (4) INSTALLED
- 23.FRONT LICENSE PLATE BRACKET INSTALLED
24. WIPERS: Intermittent Front
25. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: EXPLORER

MODEL #K8D

MODEL YEAR: 2014

BASE PRICE: \$29,033.00

PERCENTAGE OFF MSRP OPTIONS: 10%

AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 5%

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
10 Baldwin St  
Montpelier VT 05633-7501  
USA

## CONTRACT



**Vendor ID 0000003801**  
**Formula Ford**  
**PO Box 307**  
**Montpelier VT 05601**  
**USA**

<b>Contract ID</b> 0000000000000000000020362		<b>Page</b> 19 of 32
<b>Contract Dates</b> 08/08/2011 to 08/08/2015		<b>Origin</b> CPS
<b>Description:</b> CPS-MODEL YR VEHICLES - FORD		<b>Contract Maximum</b> \$9,999,999.99
<b>Buyer Name</b> Smith,Steven D	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

**Phone #: 802-479-0136**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$80/HOUR

COMBINE EPA-MPG 17/23

20	246	UTILITY VEHICLE -FULL SIZE , 2 WD, FOUR DOOR, 6 PASSENGER MINIMUM. DETAILED SPECIFICATIONS (U-3.1)	EA	27,993.00000	0.00	0.00
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1. TYPE Full Size Utility Vehicle four door with seating for six
2. WHEELBASE As required for body selected
3. ENGINE Approx. - 4.7 Liter, 8 cylinder
4. TRANSMISSION Automatic - 4 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR Minimum 6,600 lbs.
  - PAYLOAD Minimum 1,800 lbs.
  - TOWING Minimum 6,500lbs.
8. ELECTRICAL - BATTERY 12 volt, 650 CCA minimum
  - ALTERNATOR 12 volt, 130 amp minimum
9. SUSPENSION
- SPRINGS & AXLES - To conform to GVW rating
- SHOCK ABSORBERS - Heavy Duty Option - front and rear.
10. TIRES & WHEELS
- TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All Season - 2 wheel drive, All Terrain - 4 wheel drive.
- SPARE TIRE CARRIER - Standard mounting
- JACK - Stand jack and lug wrench for model bid.
- MUD FLAPS - All around
11. STEERING: Power
12. BRAKES: 4 Wheel ABS - Front and Rear Disc
13. POWER: Mirrors, Outlets and Window
14. STEREO: AM/FM Radio
15. SEATS: Cloth Bucket with fully adjustable back rest and lumbar support
16. TILT STEERING AND SPEED CONTROL
17. AIR CONDITIONING: Manual
18. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
19. LIGHTS: Daytime running lamps
20. SAFETY FEATURES: Driver and Passenger Side Air Bags
- 21.FLOOR MATS (4) RUBBER
- 22.MUD FLAPS (4) INSTALLED
- 23.FRONT LICENSE PLATE BRACKET INSTALLED
24. WIPERS Intermittent Front
25. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: EXPEDITION

MODEL #U1F

MODEL YEAR: 2014

BASE PRICE: \$27,993.00

PERCENTAGE OFF MSRP OPTIONS: 10%

AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 5%

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
10 Baldwin St  
Montpelier VT 05633-7501  
USA

## CONTRACT



**Vendor ID 0000003801**  
**Formula Ford**  
**PO Box 307**  
**Montpelier VT 05601**  
**USA**

<b>Contract ID</b> 0000000000000000000020362		<b>Page</b> 20 of 32
<b>Contract Dates</b> 08/08/2011 to 08/08/2015		<b>Origin</b> CPS
<b>Description:</b> CPS-MODEL YR VEHICLES - FORD		<b>Contract Maximum</b> \$9,999,999.99
<b>Buyer Name</b> Smith,Steven D	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

**Phone #: 802-479-0136**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$80/HOUR

COMBINED EPA-MPG 14/20

21	8714	UTILITY VEHICLE -FULL SIZE , 4 WD, 4 DOOR, 6 PASSENGER MINIMUM. DETAILED SPECIFICATIONS (U-3.2)	EA	30,345.00000	0.00	0.00
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1. TYPE Full Size Utility Vehicle four door with seating for six
2. WHEELBASE As required for body selected
3. ENGINE Approx. - 4.7 Liter, 8 cylinder
4. TRANSMISSION Automatic - 4 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR Minimum 6,000 lbs.
  - PAYLOAD Minimum 1,800 lbs.
  - TOWING Minimum 6,200lbs.
8. ELECTRICAL - BATTERY 12 volt, 650 CCA minimum
  - ALTERNATOR 12 volt, 130 amp minimum
9. SUSPENSION
  - SPRINGS & AXLES - To conform to GVW rating
  - SHOCK ABSORBERS - Heavy Duty Option - front and rear.
10. TIRES & WHEELS
  - TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All Season - 2 wheel drive, All Terrain - 4 wheel drive.
  - SPARE TIRE CARRIER - Standard mounting
  - JACK - Stand jack and lug wrench for model bid.
  - MUD FLAPS - All around
11. STEERING: Power
12. BRAKES: 4 Wheel ABS - Front and Rear Disc
13. POWER: Locks, Mirrors, Outlets and Windows
13. STEREO: AM/FM Radio
14. SEATS: Cloth Bucket with fully adjustable back rest and lumbar support
15. TILT STEERING AND SPEED CONTROL
16. AIR CONDITIONING: Manual
17. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
18. LIGHTS: Daytime running lamps
19. SAFETY FEATURES: Driver and Passenger Side Air Bags
- 20.FLOOR MATS (4) RUBBER
- 21.MUD FLAPS (4) INSTALLED
- 22.FRONT LICENSE PLATE BRACKET INSTALLED
24. WIPERS Intermittent Front
25. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: EXPEDITION

MODEL #U1G

MODEL YEAR: 2014

BASE PRICE: \$30,345.00

PERCENTAGE OFF MSRP OPTIONS: 10%

AND

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
10 Baldwin St  
Montpelier VT 05633-7501  
USA

## CONTRACT



**Vendor ID 0000003801**  
**Formula Ford**  
**PO Box 307**  
**Montpelier VT 05601**  
**USA**

<b>Contract ID</b> 0000000000000000000020362		<b>Page</b> 21 of 32
<b>Contract Dates</b> 08/08/2011 to 08/08/2015		<b>Origin</b> CPS
<b>Description:</b> CPS-MODEL YR VEHICLES - FORD		<b>Contract Maximum</b> \$9,999,999.99
<b>Buyer Name</b> Smith,Steven D	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

**Phone #: 802-479-0136**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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PERCENTAGE OFF MSRP AFTERMARKET OPTIONS 5%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$80/HOUR

COMBINED EPA - MPG 13/18

22	9199	UTILITY VEHICLE -EXTENDED , 2 WD, 4 DOOR, 6 PASSENGER MINIMUM. DETAILED SPECIFICATIONS (U-4.1)	EA	31,096.00000	0.00	0.00
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1. TYPE Extended Utility Vehicle with four doors and seating for nine
2. WHEELBASE As required for body selected
3. ENGINE Approx. - 5.3 Liter, 8 cylinder
4. TRANSMISSION Automatic, 4 speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR Minimum 7,200 lbs.
  - PAYLOAD Minimum 1,587 lbs.
  - TOWING Minimum 8,100lbs.
8. ELECTRICAL - BATTERY 650 CCA minimum
  - ALTERNATOR 130 amp minimum
9. SUSPENSION:
  - SPRINGS & AXLES - To conform to GVW rating
  - SHOCK ABSORBERS - Heavy Duty Option - front and rear.
10. TIRES & WHEELS:
  - TIRES - Five radial tires to conform to GVW rating. Same size and ply all around.
  - All Season - 2 wheel drive, All Terrain - 4 wheel drive.
  - SPARE TIRE CARRIER - Standard mounting
  - JACK - Stand jack and lug wrench for model bid.
  - MUD FLAP - All around
11. STEERING: Power
12. BRAKES: 4 Wheel ABS - Front and Rear Disc
13. POWER: Locks, Mirrors, Outlets, Windows and Seat
14. STEREO: AM/FM Radio
15. SEATS: Cloth Bucket with fully adjustable back rest and lumbar support
16. TILT STEERING AND SPEED CONTROL
17. AIR CONDITIONING: Manual
18. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
19. LIGHTS: Daytime running lamps
20. SAFETY FEATURES: Driver and Passenger Side Air Bags
- 21.FLOOR MATS (4) RUBBER
- 22.MUD FLAPS (4) INSTALLED
- 23.FRONT LICENSE PLATE BRACKET INSTALLED
24. WIPERS: Intermittent Front
25. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: EXPEDITION

MODEL #K1F

MODEL YEAR: 2014

BASE PRICE: \$31,096.00

PERCENTAGE OFF MSRP OPTIONS: 10%

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
10 Baldwin St  
Montpelier VT 05633-7501  
USA

## CONTRACT



**Vendor ID 0000003801**  
**Formula Ford**  
**PO Box 307**  
**Montpelier VT 05601**  
**USA**

<b>Contract ID</b> 0000000000000000000020362		<b>Page</b> 22 of 32
<b>Contract Dates</b> 08/08/2011 to 08/08/2015		<b>Origin</b> CPS
<b>Description:</b> CPS-MODEL YR VEHICLES - FORD		<b>Contract Maximum</b> \$9,999,999.99
<b>Buyer Name</b> Smith,Steven D	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

**Phone #: 802-479-0136**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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AND

PERCENTAGE OFF MRP AFTERMARKET OPTIONS: 5%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$80/HOUR

COMBINED EPA - MPG 14/20

23	8715	UTILITY VEHICLE -EXTENDED , 4 WD, 4 DOOR, 6 PASSENGER MINIMUM. DETAILED SPECIFICATIONS (U-4.2)	EA	33,648.00000	0.00	0.00
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1. TYPE Extended Utility Vehicle with four doors and seating for nine
2. WHEELBASE As required for body selected
3. ENGINE Approx. - 5.3 Liter, 8 cylinder
4. TRANSMISSION Automatic, 4 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR Minimum 7,400 lbs.
  - PAYLOAD Minimum 1,657 lbs.
  - TOWING Minimum 8,000lbs.
8. ELECTRICAL - BATTERY 650 CCA minimum
  - ALTERNATOR 130 amp minimum
9. SUSPENSION:
  - SPRINGS & AXLES - To conform to GVW rating
  - SHOCK ABSORBERS - Heavy Duty Option - front and rear.
10. TIRES & WHEELS:
  - TIRES - Five radial tires to conform to GVW rating. Same size and ply all around.
  - All Season - 2 wheel drive, All Terrain - 4 wheel drive.
  - SPARE TIRE CARRIER - Standard mounting
  - JACK - Stand jack and lug wrench for model bid.
  - MUD FLAP - All around
11. STEERING: Power
12. BRAKES: 4 Wheel ABS - Front and Rear Disc
13. POWER: Locks, Mirrors, Outlets, Seats and Windows
13. STEREO: AM/FM Radio
14. SEATS: Cloth Bucket with fully adjustable back rest and lumbar support
15. TILT STEERING AND SPEED CONTROL
16. AIR CONDITIONING: Manual
17. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
18. LIGHTS: Daytime running lamps
19. SAFETY FEATURES: Driver and Passenger Side Air Bags
- 20.FLOOR MATS (4) RUBBER
- 21.MUD FLAPS (4) INSTALLED
- 22.FRONT LICENSE PLATE BRACKET INSTALLED
23. WIPERS: Intermittent Front
24. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: EXPEDITIONS

MODEL # K1G

MODEL YEAR: 2014

BASE PRICE: \$33,648.00

PERCENTAGE OFF MSRP OPTIONS: 10%



# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
10 Baldwin St  
Montpelier VT 05633-7501  
USA

## CONTRACT



**Vendor ID 0000003801**  
**Formula Ford**  
**PO Box 307**  
**Montpelier VT 05601**  
**USA**

<b>Contract ID</b> 0000000000000000000020362		<b>Page</b> 23 of 32
<b>Contract Dates</b> 08/08/2011 to 08/08/2015		<b>Origin</b> CPS
<b>Description:</b> CPS-MODEL YR VEHICLES - FORD		<b>Contract Maximum</b> \$9,999,999.99
<b>Buyer Name</b> Smith,Steven D	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

**Phone #: 802-479-0136**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 5%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$80/HOUR

COMBINED EPA - MPG 13/18

24		UTILITY VEHICLE - CROSSOVER SPORT , AWD/4 WD, 4 DOOR, 6 PASSENGER MINIMUM. DETAILED SPECIFICATIONS (X-1). NOTE: 2014 PRICING IS NOT AVAILABLE YET	EA	26,830.00000	0.00	0.00
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1. TYPE Crossover Sport Utility Vehicle with seating for five.
2. WHEELBASE As required for body selected
3. ENGINE Approx. - 3.4 Liter, 6 Cylinder
4. TRANSMISSION Minimum: Automatic - 5 Speed
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR Minimum 5070 lbs.  
Towing: Minimum 3500 lbs.
8. ELECTRICAL & BATTERY Heavy Duty (maintenance free)
9. SUSPENSION  
SPRINGS & AXLES - To conform to GVW rating  
SHOCK ABSORBERS - Heavy Duty - front and rear.
10. TIRES & WHEELS  
TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All Terrain - 4 wheel drive.  
SPARE TIRE CARRIER - Standard mounting  
JACK - Stand jack and lug wrench for model bid.  
MUD FLAPS & Installed All Around
11. STEERING: Power
12. BRAKES: 4 Wheel ABS - Front Disc, Rear Disc/Drum
13. POWER Locks, Mirrors, Outlets and Windows
14. STEREO: AM/FM Radio
15. SEATS: Cloth Bucket with fully adjustable back rest and lumbar support
16. TILT STEERING AND SPEED CONTROL
17. AIR CONDITIONING: Manual
18. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
19. REAR WINDOW DEFROSTER:
- 20.. LIGHTS: Daytime running lamps
21. SAFETY FEATURES: Driver and Passenger Side Air Bags
- 22.FLOOR MATS (4) RUBBER
- 23.FRONT LICENSE PLATE BRACKET INSTALLED
24. WIPERS: Intermittent Front
25. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: EDGE

MODEL # K4G

MODEL YEAR: 2013

BASE PRICE: \$26,830.00

PERCENTAGE OFF MSRP OPTIONS: 10%

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
10 Baldwin St  
Montpelier VT 05633-7501  
USA

## CONTRACT



**Vendor ID 0000003801**  
**Formula Ford**  
**PO Box 307**  
**Montpelier VT 05601**  
**USA**

<b>Contract ID</b> 0000000000000000000020362		Page 24 of 32
<b>Contract Dates</b> 08/08/2011 to 08/08/2015		<b>Origin</b> CPS
<b>Description:</b> CPS-MODEL YR VEHICLES - FORD		<b>Contract Maximum</b> \$9,999,999.99
<b>Buyer Name</b> Smith, Steven D	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

**Phone #: 802-479-0136**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 5%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$80/HOUR

COMBINED EPA - MPG 18/26

25		PASSENGER VAN - COMPACT, FWD, SEATING FOR SEVEN. DETAILED SPECIFICATIONS (V-1.1)	EA	27,039.00000	0.00	0.00
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1. TYPE: Compact Passenger Van with seating for seven.
2. ENGINE: Approx. - 3.3 Liter, 6 Cylinder, 180 HP
3. TRANSMISSION: Automatic Speed
4. RADIATOR: Heavy Duty Option
5. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
6. DRIVE TRAIN: 2 Wheel - Rear, Front or All Wheel Drive
7. ELECTRICAL
  - BATTERY: Minimum - 500 CCA
  - ALTERNATOR: 95 AMP
8. AIR CONDITIONING: Manual - Front and Rear
9. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
10. STEREO: AM/FM Radio
11. SEATS: Cloth Bucket with fully adjustable back rest and lumbar support
12. TILT STEERING AND SPEED CONTROL
13. AIR CONDITIONING: Manual
14. LIGHTS: Daytime running lamps
15. SAFETY FEATURES: Driver and Passenger Side Air Bags
16. WIPERS: Intermittent Front
17. FLOOR MATS (4) RUBBER
18. MUD FLAPS (4) INSTALLED
19. FRONT LICENSE PLATE BRACKET INSTALLED
20. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: FLEX

MODEL #K5B

MODEL YEAR: 2014

BASE PRICE: \$27,039.00

PERCENTAGE OFF MSRP OPTIONS: 10%

AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 5%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$80/HOUR

COMBINED EPA - MPG 17/24

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
10 Baldwin St  
Montpelier VT 05633-7501  
USA

## CONTRACT



**Vendor ID 0000003801**  
**Formula Ford**  
**PO Box 307**  
**Montpelier VT 05601**  
**USA**

<b>Contract ID</b> 0000000000000000000020362		<b>Page</b> 25 of 32
<b>Contract Dates</b> 08/08/2011 to 08/08/2015		<b>Origin</b> CPS
<b>Description:</b> CPS-MODEL YR VEHICLES - FORD		<b>Contract Maximum</b> \$9,999,999.99
<b>Buyer Name</b> Smith,Steven D	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

**Phone #: 802-479-0136**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
26	270	VAN, 12 PASSENGER, FULL SIZE, REAR WHEEL DRIVE. DETAILED SPECIFICATIONS (V-2)	EA	25,650.00000	0.00	0.00

1. TYPE: Full size passenger van with seating for twelve
2. WHEELBASE: As required for body selected
3. ENGINE: Approx. - 4.6 liter, 8 Cylinder, 225 HP
4. TRANSMISSION: 4 Speed Automatic
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. CAPACITIES - GVWR Minimum  
PAYLOAD 7,200 lbs  
TOWING 1,905 lbs
8. DRIVE TRAIN: 2 Wheel Rear and AWD (please provide pricing for both RWD and AWD models at the bottom)
9. ELECTRICAL  
--- BATTERY: Minimum - 600 CCA  
--- ALTERNATOR: 100 AMP
10. AIR CONDITIONING: Manual - Front and Rear
11. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
12. STEREO: AM/FM Radio
13. SEATS: Cloth Bucket with fully adjustable back rest and lumbar support
14. TILT STEERING AND SPEED CONTROL
15. AIR CONDITIONING: Manual
16. LIGHTS: Daytime running lamps
17. SAFETY FEATURES: Driver and Passenger Side Air Bags
18. WIPERS Intermittent Front
19. TOWING PACKAGE AND RECEIVER Class III
- 20.FLOOR MATS (4) RUBBER
- 21.MUD FLAPS (4) INSTALLED
- 22.FRONT LICENSE PLATE BRACKET INSTALLED
23. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: ECONOLINE

MODEL #E3B

MODEL YEAR: 2014

BASE PRICE: \$25,650.00

PERCENTAGE OFF MSRP OPTIONS: 10%

AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 5%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$80/HOUR

COMBINED EPA - MPG 11/15

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
10 Baldwin St  
Montpelier VT 05633-7501  
USA

## CONTRACT



**Vendor ID 0000003801**  
**Formula Ford**  
**PO Box 307**  
**Montpelier VT 05601**  
**USA**

<b>Contract ID</b> 0000000000000000000020362		<b>Page</b> 26 of 32
<b>Contract Dates</b> 08/08/2011 to 08/08/2015		<b>Origin</b> CPS
<b>Description:</b> CPS-MODEL YR VEHICLES - FORD		<b>Contract Maximum</b> \$9,999,999.99
<b>Buyer Name</b> Smith,Steven D	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

**Phone #: 802-479-0136**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
27	266	VAN, 15 PASSENGER, EXTENDED FULL SIZE, 8500 MINIMUM GVW RATING, REAR WHEEL DRIVE. DETAILED SPECIFICATIONS (V-3)	EA	27,607.00000	0.00	0.00

1. TYPE: Full size passenger van with seating for fifteen
2. WHEELBASE: As required for body selected
3. ENGINE: Approx. - 4.8 liter, 8 Cylinder
4. TRANSMISSION: 4 Speed Automatic
5. RADIATOR: Heavy Duty Option
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit
7. DRIVE TRAIN: 2 Wheel Rear
8. ELECTRICAL
- BATTERY: Minimum - 600 CCA
- ALTERNATOR: 100 AMP
9. AIR CONDITIONING: Manual - Front and Rear
10. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.
11. STEREO: AM/FM Radio
12. SEATS: Cloth Bucket with fully adjustable back rest and lumbar support
13. TILT STEERING AND SPEED CONTROL
14. AIR CONDITIONING: Manual
15. LIGHTS: Daytime running lamps
16. SAFETY FEATURES: Driver and Passenger Side Air Bags
17. WIPERS: Intermittent Front
18. TOWING PACKAGE AND RECEIVER- Class IV
- 19.FLOOR MATS (4) RUBBER
- 20.MUD FLAPS (4) INSTALLED
- 21.FRONT LICENSE PLATE BRACKET INSTALLED
22. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: ECONOLINE

MODEL #S3B

MODEL YEAR: 2014

BASE PRICE: \$27,607.00

PERCENTAGE OFF MSRP OPTIONS: 10%

AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 5%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$80/HOUR

COMBINED EPA - MPG 11/15

28		VAN, CARGO, EXTENDED FULL SIZE, SEATING FOR TWO, 3 DOORS, REAR WHEEL DRIVE. DETAILED SPECIFICATIONS (V-3.3)	EA	25,622.00000	0.00	0.00
----	--	---	----	--------------	------	------

1. TYPE: Full size cargo van with seating for two and three doors.
2. WHEELBASE: As required for body selected
3. ENGINE: Approx. - 4.8 liter, 8 Cylinder 255 HP
4. TRANSMISSION: 4 Speed Automatic w/overdrive
5. RADIATOR: Heavy Duty Option

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
10 Baldwin St  
Montpelier VT 05633-7501  
USA

## CONTRACT



**Vendor ID 0000003801**  
**Formula Ford**  
**PO Box 307**  
**Montpelier VT 05601**  
**USA**

<b>Contract ID</b> 0000000000000000000020362		<b>Page</b> 27 of 32
<b>Contract Dates</b> 08/08/2011 to 08/08/2015	<b>Origin</b> CPS	
<b>Description:</b> CPS-MODEL YR VEHICLES - FORD	<b>Contract Maximum</b> \$9,999,999.99	
<b>Buyer Name</b> Smith,Steven D	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

**Phone #: 802-479-0136**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit  
7. DRIVE TRAIN: 2 Wheel Rear  
8. ELECTRICAL  
--- BATTERY: Minimum - 600 CCA  
--- ALTERNATOR: 100 AMP
9. AIR CONDITIONING: Manual - Front  
10. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.  
11. STEREO: AM/FM Radio  
12. SEATS: Cloth Bucket with fully adjustable back rest and lumbar support  
13. TILT STEERING AND SPEED CONTROL  
14. AIR CONDITIONING: Manual  
15. LIGHTS: Daytime running lamps  
16. SAFETY FEATURES: Driver and Passenger Side Air Bags  
17. WIPERS: Intermittent Front  
18. TOWING PACKAGE AND RECEIVER- Class IV  
19.FLOOR MATS (4) RUBBER  
20.MUD FLAPS (4) INSTALLED  
21.FRONT LICENSE PLATE BRACKET INSTALLED  
22. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: ECONOLINE

MODEL #S3E

MODEL YEAR: 2014

BASE PRICE: \$25,622.00

PERCENTAGE OFF MSRP OPTIONS: 10%

AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 5%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$80/HOUR

COMBINED EPA - MPG 12/15

29		UTILITY VEHICLE - COMPACT, FWD, FOUR DOOR, WITH SEATING FOR FIVE, DETAILED SPECIFICATIONS UTILITY VEHICLES - COMPACT (U-1)	EA	24,035.00000	0.00	0.00
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1. TYPE Compact Utility Vehicle with seating for five.  
2. WHEELBASE As required for body selected  
3. ENGINE Approx. - 2.3 Liter, 4 Cylinder  
4. TRANSMISSION Automatic - 4 Speed  
5. RADIATOR: Heavy Duty Option  
6. ANTIFREEZE: 5 year/100,000 mile with protection to minus 35 degrees Fahrenheit  
7. CAPACITIES - GVWR Minimum 4353 lbs.  
- PAYLOAD Minimum 1091 lbs.  
8. ELECTRICAL - BATTERY 12 volt, 500 CCA minimum (maintenance free)  
- ALTERNATOR 12 volt, 95 amp minimum  
9. SUSPENSION  
SPRINGS & AXLES - To conform to GVW rating  
SHOCK ABSORBERS - Heavy Duty - front and rear.

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
10 Baldwin St  
Montpelier VT 05633-7501  
USA

## CONTRACT



**Vendor ID 0000003801**  
**Formula Ford**  
**PO Box 307**  
**Montpelier VT 05601**  
**USA**

<b>Contract ID</b> 0000000000000000000020362		Page 28 of 32
<b>Contract Dates</b> 08/08/2011 to 08/08/2015		<b>Origin</b> CPS
<b>Description:</b> CPS-MODEL YR VEHICLES - FORD		<b>Contract Maximum</b> \$9,999,999.99
<b>Buyer Name</b> Smith,Steven D	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

**Phone #: 802-479-0136**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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10. TIRES & WHEELS  
TIRES - Five radial tires to conform to GVW rating. Same size and ply all around. All Terrain - 4 wheel drive.  
SPARE TIRE CARRIER - Standard mounting  
JACK - Stand jack and lug wrench for model bid.  
MUD FLAPS - All Around  
11. STEERING: Power  
12. BRAKES: 4 Wheel ABS - Front Disc, Rear Disc/Drum  
13. POWER Locks, Mirrors, Outlets and Windows  
14. STEREO: AM/FM Radio  
15. SEATS: Cloth Bucket with fully adjustable back rest and lumbar support  
16. TILT STEERING AND SPEED CONTROL  
17. AIR CONDITIONING: Manual  
18. HEATER/DEFROSTER: Fresh Air Heater and Defroster. Largest BTU output option available for model.  
19. LIGHTS: Daytime running lamps  
20. SAFETY FEATURES: Driver and Passenger Side Air Bags  
21.FLOOR MATS (4) RUBBER  
22.MUD FLAPS (4) INSTALLED  
23.FRONT LICENSE PLATE BRACKET INSTALLED  
24. WIPERS: Intermittent Front  
25. WARRANTY: Minimum of 36 months/36,000 miles bumper to bumper

MANUFACTURER: FORD

MODEL: ESCAPE

MODEL #U9C

MODEL YEAR: 2014

BASE PRICE: \$24,035.00

PERCENTAGE OFF MSRP OPTIONS: 10%

AND

PERCENTAGE OFF MSRP AFTERMARKET OPTIONS: 5%

LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS: \$80/HOUR

COMBINE EPA-MPG 20/26

### CONTRACT TERMS AND ADDITIONAL INFORMATION

THIS CONTRACT IS ISSUED IN ACCORDANCE WITH THE STATE OF VERMONT RFP FOR 2012 MODEL YEAR VEHICLES ISSUED JUNE 27, 2011 AND VENDOR'S RESPONSE DATED JULY 20, 2011.

STATE OF VERMONT ATTACHMENT C: STANDARD STATE CONTRACT PROVISIONS DATED JANUARY 10, 2011 AND ATTACHMENT D: COMMODITY PURCHASES TERMS AND CONDITIONS DATED NOVEMBER 10, 2010 ARE ATTACHED AND INCORPORATED AS PART OF THIS ORDER.

SCOPE: TO PROVIDE 2012 MODEL YEAR VEHICLES AND SUBSEQUENT MODEL YEAR VEHICLES THROUGH THE TERM OF THE CONTRACT.

CONTRACT TERM: THE INITIAL CONTRACT PERIOD WILL BE FOUR (4) YEARS WITH OPTION TO RENEW FOR TWO (2) ADDITIONAL ONE YEAR PERIODS.

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
10 Baldwin St  
Montpelier VT 05633-7501  
USA

## CONTRACT



**Vendor ID 0000003801**  
**Formula Ford**  
**PO Box 307**  
**Montpelier VT 05601**  
**USA**

<b>Contract ID</b> 0000000000000000000020362		<b>Page</b> 29 of 32
<b>Contract Dates</b> 08/08/2011 to 08/08/2015		<b>Origin</b> CPS
<b>Description:</b> CPS-MODEL YR VEHICLES - FORD		<b>Contract Maximum</b> \$9,999,999.99
<b>Buyer Name</b> Smith,Steven D	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

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Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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TITLES: ALL TITLES WILL BE WRITTEN TO THE REQUESTING DEPARTMENT. ALL STATE OWNED VEHICLES WILL INDICATE THE FIRST LIEN HOLDER AS THE STATE OF VERMONT, BUILDINGS AND GENERAL SERVICES, 103 SOUTH MAIN STREET, WATERBURY, VT 05676

ALL COMPONENTS, BRAKE LININGS, CLUTCH DISKS, ETC WILL BE MANUFACTURED WITH ASBESTOS FREE MATERIAL.

AT THE TIME OF DELIVERY, ALL VEHICLES MUST MEET THE FOLLOWING CONDITIONS:

1. CONFORM AND BE EQUIPPED TO MEET THE REQUIREMENTS OF THE VERMONT DEPARTMENT OF MOTOR VEHICLES.
2. MEET CALIFORNIA EMISSIONS STANDARDS
3. BE COMPLETELY VERMONT STATE INSPECTED AND SERVICED BY VENDOR INCLUDING:
  - a. STEERING GEOMETRY
  - b. BALANCING OF ALL WHEELS AND TIRES
4. HAVE A MINIMUM OF 1/2 TANK OF FUEL REGISTERED ON THE FUEL GAUGE.
5. INCLUDE 4 SETS OF PROGRAMMED WORKING MANUFACTURER'S KEYS AND 2 FOBS, IF AVAILABLE. VENDOR'S VEHICLE BASE BID PRICE MUST INCLUDE THE COST FOR THESE KEYS AND FOBS.
6. ALL NECESSARY PAPERWORK REQUIRED TO REGISTER VEHICLE
7. BE ELIGIBLE TO BE REGISTERED IN VERMONT
8. COMPLY WITH THE STATE OF VERMONT WHEEL WEIGHT STATUTE:  
<http://www.leg.state.vt.us/statutes/fullsection.cfm?Title=09&Chapter=063&Section=02470h>
9. ALL VEHICLES OFFERED BY THE CONTRACTOR MUST BE NEW; SHALL NOT BE USED, REBUILT, REFURBISHED AND SHALL NOT HAVE BEEN DEMONSTRATION VEHICLES. INITIAL DELIVERY OF THE VEHICLES SHALL NOT EXCEED 200 MILES ON THE ODOMETER WITHOUT PRIOR APPROVAL FROM THE ORDERING ENTITY.

### PENALTIES:

THE FOLLOWING PENALTIES WILL APPLY FOR EACH VEHICLE DELIVERED THAT DO NOT MEET CONDITIONS 3, 4, & 5 ABOVE:

CONDITION #3: VEHICLE IS NOT VT STATE INSPECTED AT TIME OF DELIVERY: \$50.00 FOR THE INSPECTION & \$75.00 LABOR = \$125.00 PER VEHICLE.

CONDITION #4: VEHICLE NOT DELIVERED WITH A MINIMUM 1/2 TANK OF FUEL; ACTUAL COST OF FUEL PLUS \$25.00 LABOR TO BRING THE TANK TO HALF FULL, PER VEHICLE.

CONDITION #5: KEYS: ACTUAL COST TO PURCHASE KEYS AT THE LOCATION OF CUSTOMER'S CHOICE + \$25.00 LABOR PER VEHICLE.

THE TOTAL AMOUNT FOR ANY OF THESE PENALTIES WHERE APPLICABLE WILL BE DEDUCTED FROM THE INVOICE AMOUNT.

VENDOR IS TO PROVIDE ORDER ACKNOWLEDGEMENT TO "INVOICE TO" ADDRESS OR AN ADDRESS DETERMINED BY THE ORDERING PARTIES.

ALL STATE OWNED VEHICLES MUST BE DELIVERED TO ONE OF THE THREE LOCATIONS:  
FLEET MANAGEMENT SERVICES - 103 SOUTH MAIN STREET, WATERBURY, VT 05676 - FOR ALL NON PUBLIC SAFETY AND VTRANS PURCHASES.

DEPARTMENT PUBLIC SAFETY - 394 HEGEMAN AVENUE, COLCHESTER, VT 05446 - FOR ALL PUBLIC SAFETY VEHICLES.

AGENCY OF TRANSPORTATION - 1756 US ROUTE 302, BERLIN, VT 05633 - FOR ALL VTRANS VEHICLES.



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## CONTRACT



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<b>Contract ID</b> 0000000000000000000020362		<b>Page</b> 30 of 32
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PRICING FOR XM SATELITE RADIO SHOULD BE DEDUCTED FROM THE BID PRICE.  
ONSTAR (IF STANDARD WITH VEHICLE) MAY BE INCLUDED IN THE BID.

AVAILABILITY: VEHICLES SHALL BE AVAILABLE CONTINGENT UPON MANUFACTURER'S AVAILABILITY.

PRICING: ALL PRICING MUST REMAIN IN EFFECT FOR THE ENTIRE MODEL YEAR PRODUCTION. CONTRACTORS MAY SUBMIT PRICING FOR THE NEXT MODEL YEAR VEHICLES AS THEY BECOME AVAILABLE. PRICING MUST BE BASED ON A MANUFACTURER'S PERCENTAGE INCREASE OR DECREASE AND THE CONTRACTOR CANNOT INCORPORATE ADDITIONAL PRICING OVER AND ABOVE THE MANUFACTURER'S INCREASE. A LETTER FROM THE MANUFACTURER INDICATING THE PERCENTAGE INCREASE OR DECREASE MUST ACCOMPANY THE REQUEST BY THE CONTRACTOR. CONTRACTORS ARE TO INDICATE FOR EACH VEHICLE ON THE CONTRACT THEIR PERCENTAGE OFF MSRP FOR OPTIONAL EQUIPMENT, PERCENTAGE OFF MSRP AFTERMARKET OPTIONS AND LABOR RATE TO INSTALL ANY AND ALL AFTERMARKET OPTIONS. NO OTHER PRICING STRUCTURE WILL BE ALLOWED. FAILURE TO ADHERE TO THIS REQUIREMENT MAY BE CAUSE FOR CANCELLATION.

TERMS: NET 30 DAYS

QUANTITY: THE ANNUAL VALUE AND QUANTITIES ARE ESTIMATED ONLY BASED ON PRIOR USAGE; ACTUAL PURCHASES MAY BE HIGHER OR LOWER DEPENDING ON THE STATE'S NEEDS. THE CONTRACT MAXIMUM IS NOT REFLECTIVE OF ACTUAL USAGE.

DELIVERY: RESPONSIBILITY FOR PRODUCT DELIVERY REMAINS WITH THE CONTRACTOR UNTIL THE PRODUCT IS PROPERLY DELIVERED AND SIGNED FOR IN ACCORDANCE WITH THE OFFICE OF PURCHASING & CONTRACTING TERMS AND CONDITIONS. SHIPMENTS SHALL BE SECURELY AND PROPERLY PACKED, ACCORDING TO ACCEPTED COMMERCIAL PRACTICES, WITHOUT EXTRA CHARGE FOR PACKING CASES OR OTHER CONTAINERS. SUCH CONTAINERS WILL REMAIN THE PROPERTY OF THE STATE UNLESS OTHERWISE STATED. DELIVERED GOODS THAT DO NOT CONFORM TO THE SPECIFICATIONS OR ARE NOT IN GOOD CONDITION UPON RECEIPT SHALL BE REPLACED PROMPTLY BY THE CONTRACTOR.

PRICING: ALL PRICING INCLUDES F.O.B. DELIVERY TO THE ORDERING FACILITY. NO REQUEST FOR EXTRA DELIVERY COST WILL BE HONORED. ALL EQUIPMENT SHALL BE DELIVERED ASSEMBLED, SERVICED, OILED, AND READY FOR IMMEDIATE USE, UNLESS OTHERWISE REQUESTED BY THE PURCHASING AGENCY.

QUALITY: ALL PRODUCTS PROVIDED UNDER THESE AGREEMENTS WILL BE NEW AND UNUSED, UNLESS OTHERWISE STATED. FACTORY SECONDS OR REMANUFACTURED PRODUCTS WILL NOT BE ACCEPTED UNLESS SPECIFICALLY REQUESTED BY THE PURCHASING AGENCY. ALL PRODUCTS PROVIDED BY THE CONTRACTOR MUST MEET ALL FEDERAL, STATE, AND LOCAL STANDARDS FOR QUALITY AND SAFETY REQUIREMENTS. PRODUCTS NOT MEETING THESE STANDARDS WILL BE DEEMED UNACCEPTABLE AND RETURNED TO THE CONTRACTOR FOR CREDIT AT NO CHARGE TO THE STATE.

METHOD OF ORDERING: PURCHASE ORDERS MUST BE USED TO ORDER ITEMS AVAILABLE UNDER THIS CONTRACT. IF VERBAL ORDERS ARE GIVEN A CONFIRMING PURCHASE ORDER MUST BE ISSUED.

INVOICING: ALL INVOICES ARE TO BE RENDERED BY THE CONTRACTOR ON THE VENDOR'S STANDARD BILLHEAD AND FORWARDED DIRECTLY TO THE INSTITUTION OR AGENCY ORDERING MATERIALS OR SERVICES AND SHALL SPECIFY THE ADDRESS TO WHICH PAYMENTS WILL BE SENT.

CANCELLATION: THE STATE SPECIFICALLY RESERVES THE RIGHT TO CANCEL THE CONTRACT, OR ANY PORTION THEREOF, IF, IN THE OPINION OF ITS COMMISSIONER OF BUILDINGS AND GENERAL SERVICES, THE SERVICES OR MATERIALS SUPPLIED BY THE CONTRACTOR ARE NOT SATISFACTORY OR ARE NOT CONSISTENT WITH THE TERMS OF THE CONTRACT

DEFAULT: IN CASE OF DEFAULT OF THE CONTRACTOR, THE STATE MAY PROCURE THE MATERIALS OR SUPPLIES FROM OTHER SOURCES AND HOLD THE CONTRACTOR RESPONSIBLE FOR ANY EXCESS COST OCCASIONED THEREBY, PROVIDED, THAT IF PUBLIC NECESSITY REQUIRES THE USE OF MATERIALS OR SUPPLIES NOT CONFORMING TO THE SPECIFICATIONS THEY MAY BE ACCEPTED AND PAYMENT THEREFORE SHALL BE MADE AT A PROPER REDUCTION IN PRICE.

REPORTING REQUIREMENTS: CONTRACTORS WILL BE REQUIRED TO SUBMIT QUARTERLY PRODUCT SALES REPORT TO THE PURCHASING AGENT. PURSUANT TO THE SCHEDULE BELOW. EACH REPORT MUST CONTAIN THE FOLLOWING INFORMATION: CONTRACT NUMBER; USING DEPARTMENT'S ADDRESS, CONTACT NAME, AND TELEPHONE NUMBER; PRODUCT ORDERED; QUANTITY ORDERED; QUANTITY SHIPPED; AND PRICE CHARGED, WITH TOTALS FOR EACH PRODUCT FOR EACH REPORTING PERIOD. WE RESERVE THE RIGHT TO REQUEST ADDITIONAL INFORMATION OR TO MODIFY THE REPORTING PERIODS.

REPORTING PERIODS: QUARTERLY REPORTS MUST BE SUBMITTED IN ACCORDANCE WITH THE FOLLOWING SCHEDULE:

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
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USA

## CONTRACT



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**PO Box 307**  
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**USA**

<b>Contract ID</b> 0000000000000000000020362		<b>Page</b> 31 of 32
<b>Contract Dates</b> 08/08/2011 to 08/08/2015	<b>Origin</b> CPS	
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**Phone #: 802-479-0136**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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REPORTING PERIOD: JANUARY 1 TO MARCH 31 - REPORT DUE APRIL 15  
REPORTING PERIOD: APRIL 1, TO JUNE 30 - REPORT DUE JULY 15  
REPORTING PERIOD: JULY 1 TO SEPTEMBER 30 - REPORT DUE OCTOBER 15  
REPORTING PERIOD: OCTOBER 1 TO DECEMBER 31 - REPORT DUE JANUARY 15

CONTRACT TERMS: THIS CONTRACT WILL BE SUBJECT TO REVIEW THROUGHOUT ITS TERM. THE STATE WILL CONSIDER CANCELLATION UPON DISCOVERY THAT A VENDOR IS IN VIOLATION OF ANY PORTION OF THE AGREEMENT, INCLUDING AN INABILITY BY THE VENDOR TO PROVIDE THE PRODUCTS, SUPPORT, AND/OR SERVICE OFFERED IN THEIR RESPONSE.

VERMONT STATE COLLEGES: THIS CONTRACT IS ALSO AVAILABLE FOR USE BY THE UNIVERSITY OF VERMONT AND THE VERMONT STATE COLLEGES INC., A SEPARATE CORPORATION, HAVING UNDER ITS JURISDICTION CASTLETON STATE COLLEGE, JOHNSON STATE COLLEGE, LYNDON STATE COLLEGE, COMMUNITY COLLEGE OF VERMONT, AND THE VERMONT TECHNICAL COLLEGE.

TOWNS AND SCHOOLS OF THE STATE OF VERMONT: AT THE BIDDER'S ELECTION POLITICAL SUBDIVISIONS AND INDEPENDENT COLLEGES OF THE STATE MAY PARTICIPATE IN STATE CONTRACTS AT THE SAME PRICES, TERMS AND CONDITIONS. ITEMS FURNISHED TO POLITICAL SUBDIVISIONS AND INDEPENDENT COLLEGES WILL BE BILLED DIRECTLY TO AND PAID FOR BY THE POLITICAL SUBDIVISIONS OR INDEPENDENT COLLEGES AND NEITHER THE STATE NOR ITS COMMISSIONER OF BUILDINGS AND GENERAL SERVICES PERSONALLY OR OFFICIALLY ASSUMES ANY RESPONSIBILITY FOR THESE PAYMENTS.

CUSTOMER SATISFACTION SURVEY: TO HELP US UNDERSTAND HOW WE CAN BETTER SERVE YOU, WE ARE INTERESTED IN RECEIVING YOUR COMMENTS REGARDING THE QUALITY OF SERVICE YOU RECEIVED IN YOUR MOST RECENT INTERACTION WITH THE DEPARTMENT OF BUILDINGS & GENERAL SERVICES (BGS). PLEASE COMPLETE THE ON-LINE CUSTOMER COMMENT FORM AT: [http://www.bgs.state.vt.us/forms/bgs\\_surveys/index.php?type=customer&action=customer](http://www.bgs.state.vt.us/forms/bgs_surveys/index.php?type=customer&action=customer)

EQUIPMENT WARRANTY: THE MANUFACTURER SHALL INCLUDE WITH A WRITTEN WARRANTY FOR EACH VEHICLE THAT THEY FURNISH. WARRANTEES ARE TO BE BASED ON COMMERCIAL USE.

VENDOR CONTACT INFORMATION: CHUCK WILLIAMS, TELEPHONE 802-651-0238, FAX 802-651-0225, EMAIL: [CHUCK@SHEARERCHEVROLET.COM](mailto:CHUCK@SHEARERCHEVROLET.COM)

IF YOU HAVE ANY QUESTIONS REGARDING THIS DOCUMENT PLEASE CONTACT:

STEVE SMITH  
PURCHASING AGENT  
802-828-4681  
FAX 802-828-2222  
[steven.smith@state.vt.us](mailto:steven.smith@state.vt.us)

\*\*\*\*\*NOTICE OF CHANGE\*\*\*\*\*

THE FOLLOWING CHANGE OCCURRED TO THIS CONTRACT AMENDMENT #01:

1). CONTRACT LINE #29 - 2013 FORD ESCAPE IS INCORPORATED INTO THE CONTRACT.

ALL OTHER PRICES, TERMS AND CONDITIONS REMAIN THE SAME.

\*\*\*\*\*NOTICE OF CHANGE\*\*\*\*\*

THE FOLLOWING CHANGE OCCURRED TO THIS CONTRACT AMENDMENT #02:

1). 2014 MODEL YEAR VEHICLES ARE INCORPORATED INTO THE CONTRACT WITH PRICING CHANGES AS INDICATED ON EACH LINE ITEM. CONTRACT LINE ITEMS 5,6,7,8,9 & 24 HAVE NOT INCORPORATED 2014 MY PRICING, PENDING AVAILABILITY OF PRICING FROM MANUFACTURER.

2). TERMS AND CONDITIONS: ATTACHMENT C: STANDARD STATE PROVISIONS FOR CONTRACTS AND GRANTS DATED 07/01/12 AND ATTACHMENT D: COMMODITY PURCHASES TERMS AND CONDITIONS DATED 11/10/10 SUPERSEDED ATTACHMENT C: STANDARD STATE PROVISIONS FOR CONTRACTS AND GRANTS DATED 01/08/09 OR 01/10/11 AND ATTACHMENT D: COMMODITY PURCHASES TERMS AND CONDITIONS DATED 12/05/08.

# State of Vermont

Buildings and General Services  
Office of Purchasing & Contracting  
10 Baldwin St  
Montpelier VT 05633-7501  
USA

## CONTRACT



**Vendor ID** 0000003801  
**Formula Ford**  
**PO Box 307**  
**Montpelier VT 05601**  
**USA**

<b>Contract ID</b> 0000000000000000000020362		Page 32 of 32
<b>Contract Dates</b> 08/08/2011 to 08/08/2015		<b>Origin</b> CPS
<b>Description:</b> CPS-MODEL YR VEHICLES - FORD		<b>Contract Maximum</b> \$9,999,999.99
<b>Buyer Name</b> Smith,Steven D	<b>Buyer Phone</b> 828-4681	<b>Contract Status</b> Approved

**Phone #:** 802-479-0136

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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ALL OTHER PRICES, TERMS AND CONDITIONS REMAIN THE SAME.

CONTRACTOR CERTIFIES UNDER THE PAINS AND PENALTIES OF PERJURY THAT, AS OF THE DATE THIS CONTRACT AMENDMENT IS SIGNED, CONTRACTOR IS IN GOOD STANDING WITH RESPECT TO, OR IN FULL COMPLIANCE WITH A PLAN TO PAY ANY AND ALL TAXES DUE THE STATE OF VERMONT.

**WE THE UNDERSIGNED PARTIES AGREE TO BE BOUND BY THIS CONTRACT**

**By the STATE of VERMONT**

**By the CONTRACTOR**

Date: \_\_\_\_\_

Date: \_\_\_\_\_

Signature: \_\_\_\_\_

Signature: \_\_\_\_\_

Name: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Title: \_\_\_\_\_

Email: \_\_\_\_\_

Email: \_\_\_\_\_